











# 2021 EUROFORMAZIONE

1º Modulo

Le istituzioni comunitarie, gli elementi di riferimento, fondi diretti e fondi indiretti

2 giornate

2° Modulo

Identificare l'opportunità di finanziamento e costruire una proposta progettuale

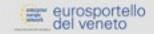
4 giornate

3° Modulo

Vivere un progetto: simulazione in gruppi

2 giornate







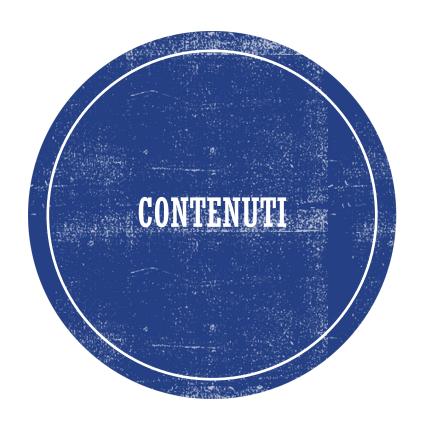




# IL GIUSTO APPROCCIO ALLA PROGETTAZIONE EUROPEA

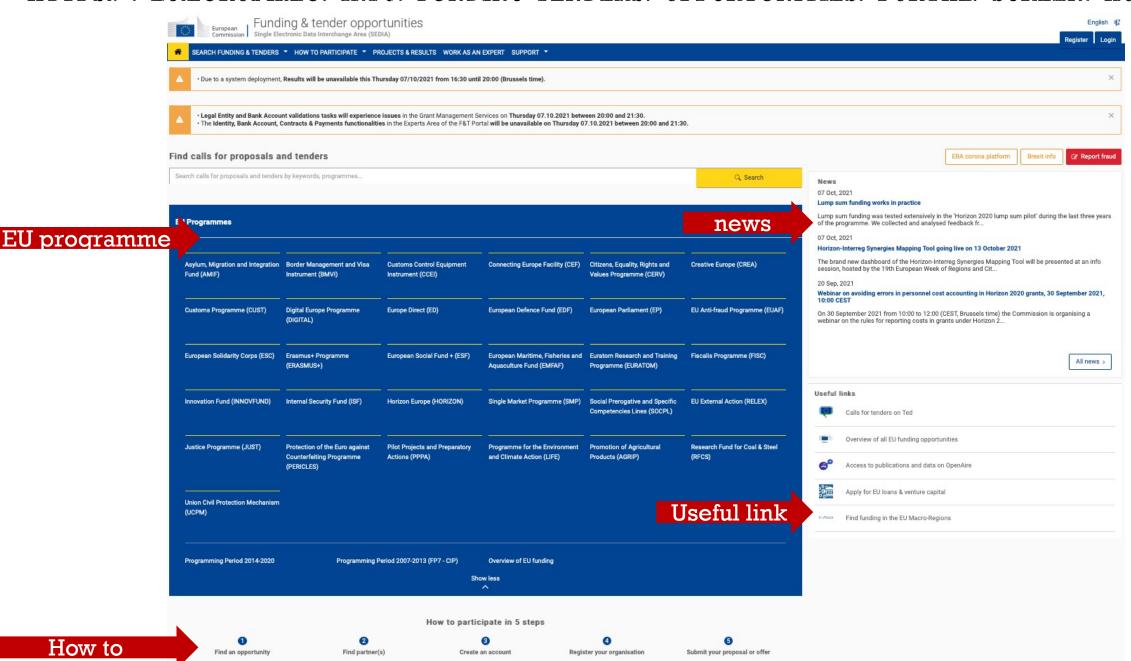






- La piattaforma per accedere a programmi e call e relativa documentazione
- Definizione di progetto: perché non tutti gli ottimi progetti vengono finanziati
- I PRINCIPI di attribuzione | sussidiarietà | proporzionalità
- La Gestione dei fondi
- Quale approccio alla progettazione?
  - RELEVANCE
  - INNOVATION
  - EUROPEAN ADDED VALUE
  - IMPATTO

## HTTPS://EC.EUROPA.EU/INFO/FUNDING-TENDERS/OPPORTUNITIES/PORTAL/SCREEN/HOME





## DEFINIZIONI DI PROGETTO

"A project is a complex process; it is unique and with a fixed duration; it is oriented to achieving a clear and predefined goal through a continuous process made of resources control within interdependent constraints of cost - time - quality"

Ref Archibald "Project management"

"A project is a series of activities aimed at bringing about clearly specified objectives within a defined time-period and with a defined budget. A project should have:

- Clearly identified stakeholders, including the primary target group and the final

beneficiaries;

Clearly defined coordination, management and financing arrangements;
A monitoring and evaluation system (to support performance management);
An appropriate level of financial and economic analysis, which indicates that the project's benefits will exceed its costs."

Ref. "PCM EU guideline)

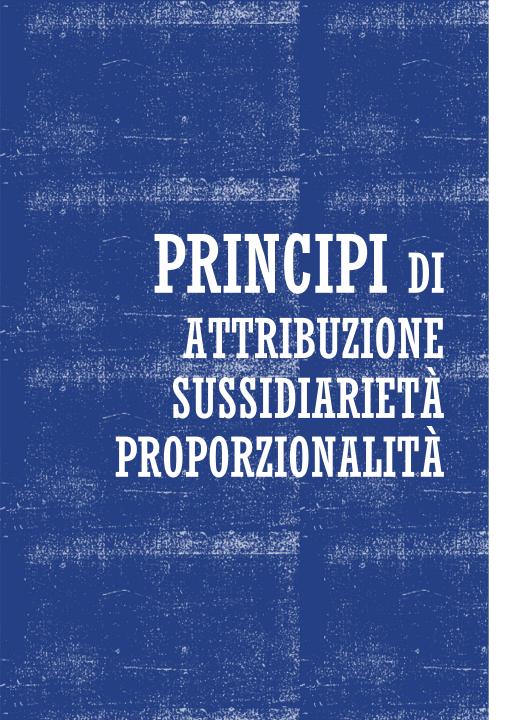


## MIND THE GAP

- se le definizioni di progetto sono sostanzialmente uguali dove sta il GAP?
- perché non tutte le idee, che potenzialmente possono diventare un ottimo progetto, diventano un progetto europeo?



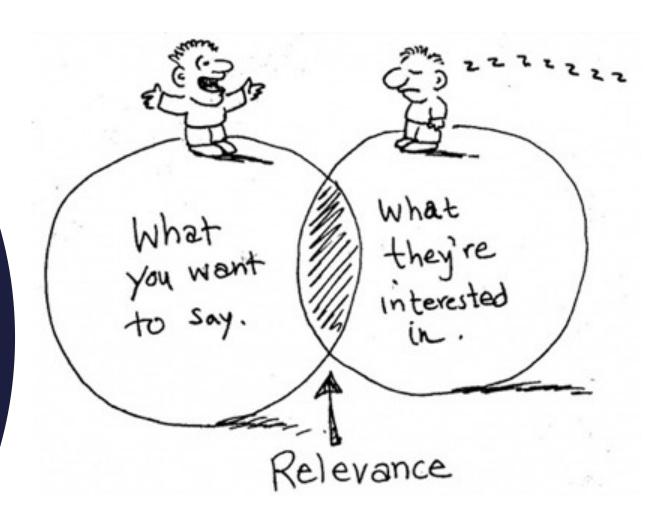




- Per comprendere il GAP è importante richiamare i principi alla base del «funzionamento» dell' UE
- Il principio di attribuzione stabilisce che l'UE agisce esclusivamente nei limiti delle competenze che le sono attribuite dai trattati.
- I principi di sussidiarietà e di proporzionalità sono un corollario al principio di attribuzione e stabiliscono in quale misura l'UE può esercitare le competenze che le sono attribuite dai TRATTATI
  - Il principio di sussidiarietà mira a stabilire il livello d'intervento più pertinente nei settori di competenza condivisa, tra l'UE e i paesi dell'UE, pur puntando ad avvicinare l'UE ai suoi cittadini garantendo l'adozione di un'azione a livello locale ogni qualvolta ciò sia necessario, non significa necessariamente che un'azione debba sempre essere presa al livello più vicino al cittadino.

# IL GAP È SOPRATTUTTO

- una questione
- di Relevance!



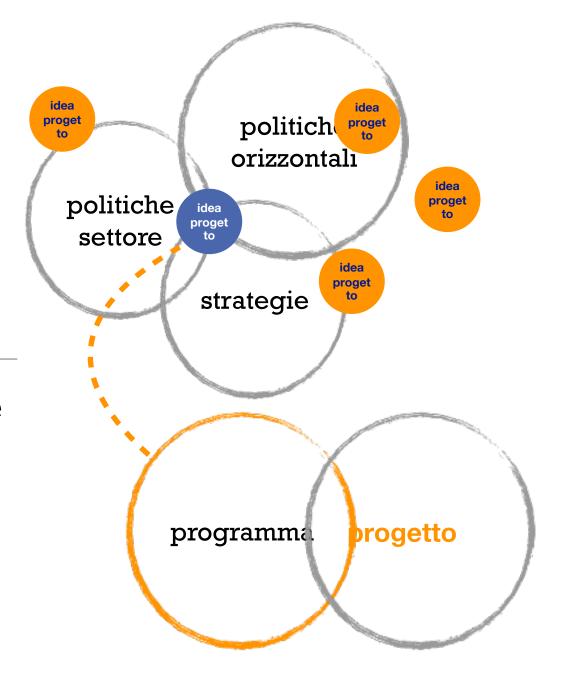




## LA RELEVANCE



Coerenza con le politiche e le strategie europe Rilevanza per il programma



- un programma europeo è lo strumento strumento attraverso cui la Commissione Europea gestisce i fondi per conseguire gli obiettivi e le politiche che le sono attribuite.
- La CALL for proposals rappresenta la Richiesta a presentare progetti capaci di contribuire al raggiungimento degli obiettivi specifici del programma
- Quindi un progetto diventa un progetto europeo se
  - Se è coerente con programma, con le poltiche e le strategie europee
  - se affronta problemi di dimensione europea,
  - se produce valore aggiunto di livello europeo
- Conoscere le politiche e le strategie Eu (es. Europe 2020,
  ...) prima di cercare un programma è fondamentale per
  effettuare una valutazione preliminare di fattibilità
  dell'idea





# IL GAP È ANCHE UNA QUESTIONE

- Innovation
- European Added Value



Lo stato dell'arte è la situazione del problema e tutti i precedenti tentativi, (studi ricerche progetti) fatti per cercare soluzioni al problema e portare al cambiamento



Un progetto nasce con l'obiettivo di portare un CAMBIAMENTO, un miglioramento di una situazione/contesto problematica/o



Innovare significa «**fare un passo oltre**» rispetto i precedenti tentativi



Analizzare lo stato dell'arte richiede la **partecipazione** di esperti del settore e degli stakeholders



Conoscere e descrivere lo stato dell'arte è importante perché dimostra che il progetto è innovativo o nuovo

## STATO DELL'ARTE

## INNOVAZIONE



## EU ADDED VALUE



un progetto contribuisce al raggiungimento delle politiche europee (rapporto con la relevance)



un progetto anche se nasce per affrontare una questione locale produce outputs riproducibili e trasferibili in altri contesti con problemi simili riconosciuti rilevanti dall'EU



un progetto produce impatti ed effetti su contesti economici, sociali culturali e geografici transnazionali (capacità di generare impatti su aree di scala europea)



il progetto **trae beneficio** dalla dimensione europea (la sovvenzione e necessaria perché da vita a qualcosa che non potrebbe esistere senza e ... che è rilevante)



il progetto non potrebbe essere sviluppato in contesti locali con la medesima **efficacia** conseguibile a livello europeo



la dimensione europea può generare esternalità tali da garantire migliori benefici





# IL GAP È ANCHE UNA QUESTIONE

- IMPATTO
- Follow up
- Sustainability



Il potenziale impatto del progetto si definisce in relazione alla capacità del progetto di portare un cambiamento al contesto iniziale problematico

I progetti producono output che devono essere trasferiti ai destinatari finali: i veri attori del cambiamento atteso

L'impatto si misura quindi in relazione ai partecipanti diretti e indiretti durante e dopo l'arco della durata del progetto

L'impatto si manifesta al di fuori delle organizzazioni che partecipano direttamente al progetto, a livello locale, regionale, nazionale e/europeo

Vi è una forte relazione tra impatto e qualità del piano di disseminazione L'impatto è funzione dell'adeguatezza e la qualità delle misure che mirano alla condivisione degli outcome del progetto all'interno e all'esterno delle organizzazioni partecipanti.

L'impatto è funzione anche della qualità dei piani per assicurare la sostenibilità del progetto: la sua capacità di continuare ad avere un impatto e di produrre risultati dopo il termine della sovvenzione dell'UE



- Gli effetti del progetto devono continuare oltre la sua fine
- se il progetto sviluppa piattaforme, osservatori, Learning tool, se il progetto costruisce network questi devono continuare a funzionare oltre la fine del progetto
- La sostenibilità è
  - FINANZIARIA
  - POLITICA
  - AMMINISTRATIVA
  - Risorse umane (skills e comeptenze)
- E importante, ma non sufficiente, dimostrare che un progetto sia coerente con altri programmi



# IL GAP È ANCHE UNA QUESTIONE DI COERENZA INTERNA > OVVERO DI QUALITA DEL DESIGN E DEI MANAGEMENT ARRAGMENTES

- La progettazione deve unire QUALITÀ CREATIVITÀ LOGICA
- Per essere coerente internamente un progetto deve essere «DISEGNATO»
- Il processo di design deve essere gestito
- Gli obiettivi devono essere collegati a obiettivi del programma; il workplan deve essere strutturato intorno a obiettivi specifici di progetto
- Le modalità di gestine devono essere pianificate e coerenti
- Vedi PCM > <u>Strumenti di Progettazione</u> (GOPP, TOC) e di Project Management (WBS, WDW/OBS, CBS, GANTT > workplan...)



# IL GAP È ANCHE UNA QUESTIONE

- Partnership
- ... e staff



## **PARTNERSHIP**

- Quasi tutti i progetti europei richiedono la partecipazione in partenariato transazionale (poche eccezioni)
- Dimensione e qualità del partenariato e dello staff assegnato al progetto incide sulla valutazione





La partnership deve essere vista come una **risorsa** indispensabile (non un criterio di eleggibilità!) allo sviluppo della nostra proposta progettuale e alla sua successiva implementazione, e mai come un imposizione derivante da un requisito di ammissibilità.

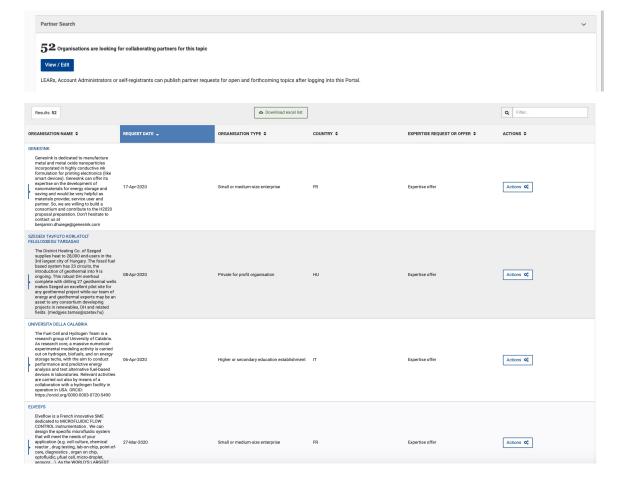
## I partner non sono subcontraenti!

Vedersi imporre determinate attività ad un determinato costo, con un cofinanziamento richiesto, essendo stati appena consultati, può risultare snervante e garantire assai scarsa collaborazione in futuro, o persino resistenza e ostilità durante la vita del progetto.

La strategia giusta è quella del "vincere tutti" (logica win win): tutti i partner perseguono fini comuni per un reciproco vantaggio.

Per esserci comunanza di fini, i partner devono essere coinvolti nell'elaborazione del progetto

# RICERCA PPS



## Esistono altri Servizi di ricerca partners, quali:

## Servizio di ricerca partner di CORDIS

Una delle principali banche dati di profili dei partner per la ricerca e l'innovazione.

https://ec.europa.eu/info/fundingtenders/opportunities/portal/screen/how-toparticipate/partner-search

## Servizio di ricerca partner Ideal-ist

Dedicato principalmente, ma non esclusivamente, alle TIC.

http://www.ideal-ist.eu/partner-search

## Banca dati delle opportunità di collaborazione della rete Enterprise Europe

Profili di società internazionali e istituti di ricerca nell'ambito dell'innovazione e della tecnologia contribuisce a individuare partner adatti per attività bilaterali, di innovazione e di cooperazione tecnologica.

http://een.ec.europa.eu/tools/services/SearchCenter/Search/ProfileSimpleSearch



## **COME SELEZIONARE?**

Condividere la «project idea» e chiedere contributi al potenziale partners che deve dimostrare valore aggiunto, competenza e garanzia di esecuzione

Chi entra non fa un favore, né un servizio, deve essere consapevole che deve partecipare realmente al progetto e alla sua implementazione e che ha diritto al cofinanziamento

Deve dimostrare entusiasmo e spirito di collaborazione costruttiva

Nel caso non fossero selezionati ... è bene dare loro il feedback e la motivazione

# IL PRINCIPIO DEL COORINATORE | LEAD PARTNER CAPOFILA | BENEFICIARIO ...



NB: verifica eleggibilità del capofila

Ruolo e responsabilità:

- Firma Grant Agreement /Subsidy contract
- Gestisce i rapporti con la commissione/l'agenzia /l'autorità di gestione
- Gestisce i flussi finanziari (chiede i rimborsi, incassa e redistribuisce)
- Coordina il progetto e ne è responsabile nei confronti della Commissione

I partners/ co-beneficiari danno manadato al capofila di rappresentarli, "accedono" al Grant Agreement tramite Portale regolano i loro rapporti interni (responsabilità e ruoli) con una partnership/consortium agreement

## CHALLANGES E PROBLEMI CHE UNISCONO



Problemi **comuni** a tutte le diverse regioni interessate, e tuttavia divisi gli uni dagli altri a causa delle diverse condizioni (geografiche, socio-politiche, ecc..): significa che i problemi risultano essere gli stessi, ma le cause o i presupposti per affrontarli variano sensibilmente da regione a regione

Tali problemi possono di essere affrontati separatamente attraverso strumenti diversi

Problemi decisamente **condivisi** e che necessitano di essere affrontati attraverso azioni quindi comuni.

# QUESTIONI CHE UNISCONO

La costruzione del parternariato deve partire dalla accurata identificazione del problema.

Un progetto che parta da un **problema locale**, o da un singolo organismo o più organismi del medesimo Paese e che poi cerchi partner in altre Paesi al mero fine di rendere eleggibile la proposta, nasce già con **poche possibilità di successo.** 

NB: I **work programmes** riportano un'accurata descrizione della problematica e la relativa impostazione degli obiettivi: generali, specifici, operativi

## RICORDIAMOCI

Un partner non dovrebbe mai essere scelto solo per riempire uno spazio bianco di un formulario negli ultimi giorni di progettazione.

Oltre all'interesse nel progetto e alla possibilità di contribuirvi attivamente, il partner dovrebbe dimostrare la sua competenza nel campo, e mettere in evidenza i suoi rapporti di rete con organizzazioni complementari, o expertise esterne da contattare e mettere a servizio del progetto.

. . . . .





# CRITERI PER UN BUON PARTERNARIATO

- Sviluppo congiunto: progettazione condivisa
- Attuazione congiunta: attività integrate, gestione coordinata e condivisa l'output di un gruppo di partners diventa input per altri e i risultati apportano benefici a tutti
- Personale condiviso: no duplicazioni di ruoli e funzioni, team transnazionale/Europeo
- Finanziamento congiunto: budget unico gestito congiuntamente in relazione alla suddivisione di tasks derivanti a attuazione congiunta e personale condiviso

# PIF PARTNER IDENTIFICATION FORM

PIC:
Organization ID
Full legal name
Full legal name (English)
Acronym
Official legal form
Official registration №
Address
City
Country
Email
Facebook
Otlas
Forename and surname of the legal
representative of the partner organization
who will be signing the mandate

Is the partner org. a public body?
Is the partner org. a non-profit?
Activity level

Has the organization received any type of accreditation before

Please briefly present your organisation

What are the activities and experience of your organization in the areas relevant for this application?

What are the skills and expertise of key staff/persons in your organization that will be involved in this project?

A queste domande è bene aggiungerne alcune specifiche rispetto alla call esempio

esperienzespecifiche nel campo

. . . .

- Motivazioni per partecipare (valore aggiunto per il partenariato)
- Suggerimenti per progetto

European Union granted projects in which we have participated in the 3 years preceding this application

Project Name

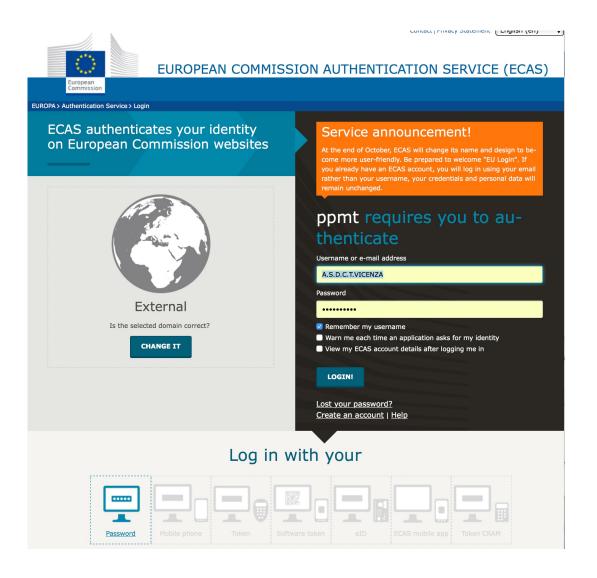
Program by

Reference Number

Role

Legal Representative and Person Responsible for the Implementation of the Action (Contact Person)





# PIC PARTNER IDENTIFICATION CODE

- Per poter partecipare ad una call for proposal dei programmi diretti (interreg esclusi) ogni partecipante deve avere un PIC ovvero il codice identificativo del partecipante
- Per ottenere il codice è necessario registrasi alla piattaforma ECAS
- la procedura è semplice bastano dati amministrativi
- il PIC deve essere valicato dall' ECAS stesso (in caso di approvazione del primo progetto)

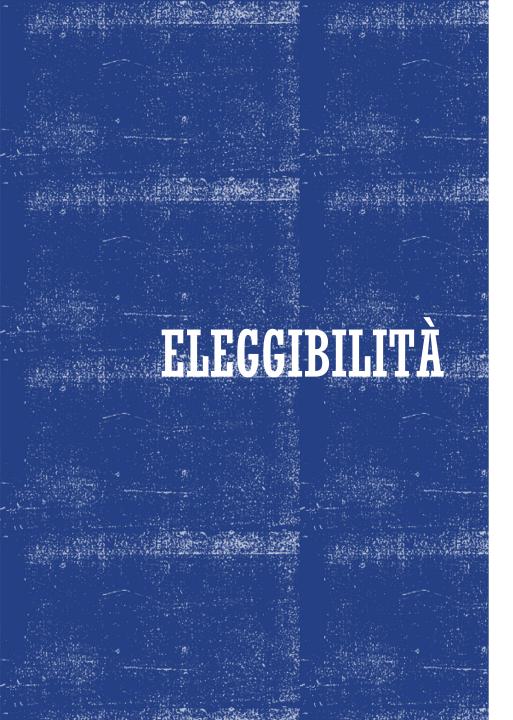


# ORGANIZATIONAL

## Per poter partecipare ad una call ERASMUS+e ad alcune PPPA call è necessario ottenere l'OID Organizational ID

- «Please note that the Organisation ID replaces the PIC as the unique identifier for the organisation to apply for the #BeInclusive EU Sport Awards. Organisations that have a PIC and have previously applied for the #BeInclusive EU Sport Awards or for funding in Sport Pilot Projects and Preparatory Actions will be assigned an Organisation ID automatically. Please use the Organisation Registration system to check an Organisation ID, change some of the information linked to it or register a new organisation.
- https://webgate.ec.europa.eu/erasmusesc/organisation-registration »





- Leggere bene i criteri di eleggibilità: variano da call a call
  - Public,
  - Private public equivalent\*
  - Private no profit
  - Private Profit
  - Sector

\* Any legal body governed by public or private law: established for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character having legal personality either financed, for the most part, by the State, regional or local authorities, or other bodies governed by public law, or subject to management supervision by those bodies, or having an administrative, managerial or supervisory board, more than half of whose members are appointed by the State, regional or local authorities or by other bodies governed by public law. Reference: Article 2(1) of Directive 2014/24/EU

# IL GAP IN RELAZIONE AI CRITERI DI VALUTAZIONE

Funding and tender platform - bandi - criteri

## Find calls for proposals and tenders

Search calls for proposals and tenders by keywords, programmes...

Q Search

Asylum, Migration and ntegration Fund (AMIF)	Border Management and Visa Instrument (BMVI)	Customs Control Equipment Instrument (CCEI)	Connecting Europe Facility (CEF)	Citizens, Equality, Rights and Values Programme (CERV)	Creative Europe (CREA)
Customs Programme (CUST)	Digital Europe Programme (DIGITAL)	Europe Direct (ED)	European Defence Fund (EDF)	European Parliament (EP)	EU Anti-fraud Programme (EUAF)
European Solidarity Corps ESC)	Erasmus+ Programme (ERASMUS+)	European Social Fund + (ESF)	European Maritime, Fisheries and Aquaculture Fund (EMFAF)	Euratom Research and Training Programme (EURATOM)	Fiscalis Programme (FISC)
nnovation Fund INNOVFUND)	Internal Security Fund (ISF)	Horizon Europe (HORIZON)	Single Market Programme (SMP)	Social Prerogative and Specific Competencies Lines (SOCPL)	EU External Action (RELEX)
Justice Programme (JUST)	Protection of the Euro against Counterfeiting Programme (PERICLES)	Pilot Projects and Preparatory Actions (PPPA)	Programme for the Environment and Climate Action (LIFE)	Promotion of Agricultural Products (AGRIP)	Research Fund for Coal & Steel (RFCS)



## European Cooperation projects Medium Scale

TOPIC ID: CREA-CULT-2021-C00P-2



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Get support	
Call information	
Call updates	

General information			
Programme  Creative Europe Programme (CREA)	Work programme part CREA-2021		
Call <u>European Cooperation projects (CREA-CULT-2021-C</u>	COOP)	Work programme year CREA-2021	See budget overview
Type of action  CREA-LS CREA Lump Sum Grants		Type of MGA  CREA Lump Sum Grant [CREA-AG-LS]	Closed
Deadline model single-stage	Opening date 08 June 2021	Deadline date 07 September 2021 17:00:00 Brussels time	

## Go back to search results

## Topic description

Objective:

#### Objectives

This action will support projects involving a large diversity of players active in different cultural and creative sectors, to carry out a broad spectrum of activities and initiatives. The action is anchored in the policy framework of the Culture strand of the Creative Europe programme and its cross-cutting issues (inclusiveness, reduction of environmental impact and gender equality). European cooperation projects are also meant to contribute to the implementation of emerging EU policy initiatives such as the New European Bauhaus.

European cooperation projects are open to all the cultural and creative sectors. However, considering that this action aims at pursuing the objectives of the CULTURE strand of the programme, projects involving exclusively organisations from the



European cooperation projects are open to all the cultural and creative sectors. However, considering that this action aims at pursuing the objectives of th General information audio-visual sector and projects of an exclusive audiovisual content are not targeted for funding under it. Topic description **Conditions and documents** Topic conditions and documents Submission service Topic related FAQ 1. Eligible countries: as described in the Call document. Get support 2. Eligibility and admissibility conditions: as described in the Call document. Call information Call updates 3. Proposal page limits and layout: Please refer to Part B of the standard proposal template. 4. Evaluation Go back to search results Evaluation criteria, scoring, threshold and process are described in the Call document. 5. Indicative timetable for evaluation and grant agreement: as described in the Call document. Publication of the call: 8 June 2021 Deadline for submitting applications: 7 September 2021 17:00 (Brussels Time) Evaluation period: September 2021 - January 2022 Information to applicants: February 2022 Signature of grant agreement: March-May 2022 6. Proposal templates, guidance and model grant agreements (MGA): Standard proposal template Call document 2022021 Annual work programme for the implementation of the Creative Europe Programme

Mono/Multi-beneficiary Model Grant Agreement



show more...

### **CALL FOR PROPOSALS**

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Call: CREA-CULTURE-2021-COOP — European Cooperation projects

EU Grants: Call document (CREA): V1.0 - 03.06.2021

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#### 0. Introduction

This is a call for proposals for EU **action grants** in the field of Culture under the **Creative Europe Programme**.

The regulatory framework for this EU Funding Programme is set out in:

- Regulation 2018/1046 (EU Financial Regulation)
- the basic act (Creative Europe Regulation 2021/818<sup>1</sup>).

The call is launched in accordance with the 2021 Work Programme<sup>2</sup> and will be managed by the **European Education and Culture Executive Agency (EACEA)** ('Agency').

Please note that this call is subject to the final adoption of the Creative Europe Regulation by the legislative authority, and of the budget by the EU budgetary authority. In case there are substantial changes, we may have to modify the call (or even cancel it).

The call covers the following topics:

- CREA-CULT-2021-COOP-1 European Cooperation projects (small-scale)
- CREA-CULT-2021-COOP-2 European Cooperation projects (mediumscale)
- CREA-CULT-2021-COOP-3 European Cooperation projects (large-scale)

Each project application under the call must address only one of these topics. Applicants cannot submit more than one proposal under this call.

### 9. Award criteria

elevance

qualita

The award criteria for this call are as follows:

Relevance (30 points):

This criterion will take into account the extent to which the proposal:

- is relevant to the objectives and priorities of the call;
- is based on a sound and adequate needs analysis;
- addresses the cross-cutting issues (inclusiveness, gender equality and reduction of environmental impact);
- has an European added value (i.e. transnational character of the actions and activities which complement regional, national, international and other Union programmes and policies; European dimension of the partnership).
- Quality of content and activities (30 points):

This criterion will take into account the extent to which:

the proposed methodologies are appropriate for achieving the project's objectives;

Award criteria	Minimum pass score	Maximum score
Relevance	15	30
Quality of content and activities	15	30
Project management	10	20
Dissemination	10	20
Overall (pass) scores	70	100

Maximum points: 100 points.

Individual thresholds per criterion: 15/30, 15/30, 10/20 and 10/20 points.

Overall threshold: 70 points.

partership

the project involves an appropriate mix of participating organisations in terms of profile and expertise, and ensures an active contribution of all of them;

- the target groups will benefit concretely from the project;
- the project design is consistent and coherent, notably with the proposed time-frame.

# Project management (20 points):

This criterion will take into account the extent to which:

gestione

- the proposal includes effective mechanisms for coordination between the participating organisations and proposes an appropriate governance structure (including effective communication within the consortium, adequate procedures and problem solving mechanisms within the consortium);
- the project involves the appropriate project teams, staff and outside resources (including know-how, qualifications and resources), to successfully implement the project;
- the project's budget is cost effective and allocates appropriate resources to each activity (sufficient/appropriate budget for proper implementation; best value for money);
- the measures planned to ensure project implementation are of high quality (including management, risk management, quality control, planning, monitoring and evaluation).

# Dissemination (20 points):

This criterion will take into account the extent to which:

innovation

the project triggers change and innovation;

the communication and dissemination strategies have the potential to reach and positively impact the target groups and participating organisations, as well as the wider community;

impact

the project proposal includes concrete and effective steps to ensure the sustainability of the project, its capacity to continue having an impact and producing results after the end of the action.

CERV

# Call for proposals to promote equality and to fight against racism, xenophobia and discrimination

TOPIC ID: CERV-2021-EQUAL

Grant

<del></del>				
General information	General information			
Topic description	_			
Conditions and documents	Programme <u>Citizens, Equality, Rights and Values Programme</u>	Work programme part  CERV-2021		
Submission service	(CERV)			
Topic related FAQ		gainst racism, xenophobia and discrimination (CERV-	Work programme year CERV-2021	See budget overview
Get support	<u>2021-EQUAL)</u>			
Call updates	Type of action  CERV-PJG CERV Project Grants		Type of MGA  CERV Action Grant Budget-Based [CERV-AG]	Closed
	CERV-F3G CERV F10Ject Grants		CERV Action Grant Budget-based [CERV-AG]	
Go back to search results	Deadline model	Opening date	Deadline date	
	single-stage	20 April 2021	15 June 2021 17:00:00 Brussels time	
	Topic description			
	Objective:			

The objective is to support a comprehensive and intersectional approach and specific actions to prevent and fight against intolerance, racism, xenophobia, and discrimination, in particular on grounds of racial or ethnic origin, colour, religion,

# sexual orientation, gender identity, including when this manifests in the form of antigypsism, antisemitism, anti-Muslim hatred, Afrophobia and LGBTIQ phobia, offline and online. With this aim, the following priorities will be financed:

Fighting against intolerance, racism, xenophobia, discrimination, hate speech and hate crimes Promoting diversity management and inclusion at the workplace, both in the public and private sector

Fighting discrimination against LGBTIQ people and promoting LGBTIQ equality through the implementation of the LGBTIQ Equality Strategy

Preventing, reporting and countering hate speech online

Restricted to public authorities to improve their responses to (multiple and intersectional) discrimination, racism and xenophobia

Please see the Call document for more information.



General information	
Topic description	
Conditions and documents	Topic conditions and documents
Submission service	Eligible countries: as described in the Call document.
Topic related FAQ	Member States of the European Union (including their overseas departments).
Get support	2. Eligibility and admissibility conditions: as described in the Call document.
Call updates	3. Proposal page limits and layout: Please refer to Part B of the standard proposal templa
Go back to search results	Evaluation criteria, scoring, threshold and process are described in the Call document.  Indicative timetable for evaluation and grant agreement: as described in the Call document.  Proposal templates, guidance, model grant agreements (MGA) and reference document Standard proposal template Call document Mono/Multi-beneficiary Model Grant Agreement  CERV 2021-2022 work programme  Regulation establishing the CERV Programme
	Start submission  No submission system is open for this topic.

show less...

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show less...

# 9. Award criteria

The award criteria for this call are as follows:

relevance

Relevance: extent to which the proposal matches the priorities and objectives of the call; clearly defined needs and robust needs assessment; clearly defined target group, with gender perspective being appropriately taken into account; contribution to the EU strategic and legislative context; European/transnational dimension; impact/interest for a number of countries (EU or eligible non-EU countries); possibility to use the results in other countries (potential for transfer of good practices); potential to develop mutual trust/cross-border cooperation (40 points)

qualita

Quality: clarity and consistency of project; logical links between the identified problems, needs and solutions proposed (logical frame concept); methodology for implementing the project with gender perspective being appropriately taken into account (organisation of work, timetable, allocation of resources and distribution of tasks between partners, risks & risk management, monitoring and evaluation); ethical issues are addressed; feasibility of the project within the proposed time frame; financial feasibility (sufficient/appropriate budget for proper implementation; cost-effectiveness (best value for money) (40 points)

Impact: ambition and expected long-term impact of results on target groups/general public; appropriate dissemination strategy for ensuring sustainability and long-term impact; potential for a positive multiplier effect; sustainability of results after EU funding ends (20 points)

Maximum points: 100 points. Individual threshold for the criterion 'Relevance': 25/40 points. Overall threshold: 70 points. Proposals that pass the individual threshold for the criterion 'Relevance' AND the overall threshold will be considered for funding — within the limits of the available call budget. Other proposals will be rejected.

impact

Award criteria	Minimum pass score	Maximum score
Relevance	25	40
Quality — Project design and implementation	n/a	40
Impact	n/a	20
Overall (pass) scores	70	100

### 4. Evaluation

Evaluation criteria, scoring, threshold and process are described in the Erasmus+ Programme Guide.

# Erasmus+ KA2 collaborative partnership

### Relevance of the project (maximum score 30 points)

The extent to which:

- the proposal is relevant for objectives and priorities of the Action. In addition the proposal will be considered as highly relevant if: it addresses the priority "inclusion and diversity";
- · the profile, experience and activities of the participating organisations are relevant for the field of the application;
- the proposal is based on a genuine and adequate needs analysis;
- · the proposal is suitable for creating synergies between different fields of education, training, youth and sport or it has potentially a strong impact on one or more of those fields;
- the proposal is innovative;
- the proposal is complementary to other initiatives already carried out by the participating organisations;
- the proposal brings added value at EU level through results that would not be attained by activities carried out in a single country.

### Quality of the project design and implementation (maximum score 20 points)

The extent to which:

- the project objectives are clearly defined, realistic and address needs and goals of the participating organisations and the needs of their target groups;
- · the proposed methodology is clear, adequate and feasible:
- · the project work plan is clear, complete and effective, including appropriate phases for preparation, implementation and sharing project results;
- · the project is cost-effective and allocates appropriate resources to each activity;
- · the project proposes appropriate quality control, monitoring and evaluation measures to ensure that the project implementation is of high quality, completed in time and on budget;
- · the activities are designed in an accessible and inclusive way and are open to people with fewer opportunities.
- the project incorporates the use of digital tools and learning methods to complement their physical activities, and to improve the cooperation between partner organisations.
  - If Erasmus+online platforms are available in the field(s) of the participating organisations: the extent to which the project makes use of Erasmus+online platforms (eTwinning, EPALE, School Education Gateway, European Youth Portal, EU Youth Strategy Platform) as tools for preparation, implementation and follow-up of the project activities.
- · The project is designed in an eco-friendly way and incorporates green practices in different project phases

If the project plans training, teaching or learning activities:

- the extent to which these activities are appropriate for the project's objectives and involve the appropriate profile and number of participants;
- the quality of practical arrangements, management and support modalities in learning, teaching and training activities;
- the quality of arrangements for the recognition and validation of participants' learning outcomes, in line with European transparency and recognition tools and principles.

# Erasmus+ KA2 collaborative partnership

General information

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Quality of the partnership and the cooperation arrangements (maximum score 20 points)

The extent to which:

- the project involves an appropriate mix of participating organisations in terms of profile, past experience in the Programme and expertise to successfully complete all project objectives;
- the project involves newcomers and less experienced organisations to the Action;
- · the proposed allocation of tasks demonstrates the commitment and active contribution of all participating organisations;
- · the proposal includes effective mechanisms for coordination and communication between the participating organisations, as well as with other relevant stakeholders.
- If applicable, the extent to which the involvement of a participating organisation from a Partner Country brings an essential added value to the project (if this condition is not fulfilled, the participating organisation from a Partner Country will be excluded from the project proposal at assessment stage).

### Impact (maximum score 30 points)

The extent to which:

- the project proposal includes concrete and logical steps to integrate the project results in the regular work of participating organisations;
- the project has the potential to positively impact its participants and participating organisations, as well as their wider communities;
- the expected project results have the potential to be used outside the organisations participating in the project during and after the project lifetime, and at local, regional, national or European level;
- the project proposal includes concrete and effective steps to make the results of the project known within the participating organisations, to share the results with other organisations and the public, and to publicly acknowledge the European Union funding;
  - if relevant, the extent to which the proposal describes how the materials, documents and media produced will be made freely available and promoted through open licences, and does not contain disproportionate limitations;
- the project proposal includes concrete and effective steps to ensure the sustainability of the project, its capacity to continue having an impact and producing results after the EU grant has been used up.

To be considered for funding, proposals must score at least 60 points. Furthermore, they must score at least half of the maximum points in each of the categories of award criteria mentioned above (i.e. minimum 15 points for the categories "relevance of the project" and "impact"; 10 points for the categories "quality of the project design and implementation" and "quality of the partnership and the cooperation arrangements").

For Cooperation Partnerships managed by the Executive Agency, in ex aeguo cases, priority will be given to highest scores for "relevance of the project" and then "impact".



# European Commission

# Funding & tender opportunities

collaborative partnership

clear filter 8

Single Electronic Data Interchange Area (SEDIA)



# Horizon Europe (HORIZON)



### **Horizon Europe**

Horizon Europe is the ambitious EU research & innovation framework programme for 2021-2027 with a budget of €95.5 billion.

Its overarching goals are:

- · to strengthen the EU's scientific and technological bases and the European Research Area (ERA);
- · to boost Europe's innovation capacity, competitiveness and jobs;
- · to deliver on citizen's priorities and sustain our socio-economic model and values.

with a particular focus on creating impact or the European Green Deal, the digital and sustainability transition and recovery from the coronaviruscrisis.

For more information, please see the Horizon Europe web site.

Find calls for proposals

Erasmus+ KA2

- Projects & Results
- Programme structure
- Missions areas
- · What's new?

# Find calls for proposals in Horizon Europe

Search calls for proposals by keywords, programme parts, ...

🛕 Calls for Tenders are not available when you have selected a programme. See all calls for tenders published by EC

◆ View (837)

**Projects & Results** 

See the work done in past and ongoing projects. View the statistics on proposals, success rates, funded projects and participants.

Check dashboard



# Horizon Europe

	Horizon Europe
General information	Topic conditions and documents
Topic description	General conditions
Destination	1. Admissibility conditions: described in Annex A and Annex E of the Horizon Europe Work Programme General Annexes
Conditions and documents	
Partner search	
Submission service	Proposal page limits and layout: described in Part B of the Application Form available in the Submission System
Topic related FAQ	
Get support	2. Eligible countries: described in Annex B of the Work Programme General Annexes
Go back to search results	A number of non-EU/non-Associated Countries that are not automatically eligible for funding have made specific provisions for making funding available for their participants in Horizon Europe projects. See the information in the Horizon Europe Programme Guide.
	3. Other eligibility conditions: described in Annex B of the Work Programme General Annexes
	4. Financial and operational capacity and exclusion: described in Annex C of the Work Programme General Annexes
	5. Evaluation and award:
	<ul> <li>Award criteria, scoring and thresholds are described in Annex D of the Work Programme General Annexes • Submission and evaluation processes are described in Annex F of the Work Programme General Annexes</li> <li>Indicative timeline for evaluation and grant agreement: described in Annex F of the Work Programme General Annexes</li> </ul>



# Horizon Europe

# Award criteria

If admissible and eligible, the proposals will be evaluated and ranked against the following award criteria, depending on the type of action:

	Excellence  (The following aspects will be taken into account, to the extent that the proposed work corresponds to the description in the work programme)	Impact	Quality and efficiency of the implementation
Research and innovation actions (RIA) Innovation actions (IA)	- Clarity and pertinence of the project's objectives, and the extent to which the proposed work is ambitious and goes beyond the state of the art Soundness of the proposed [for the first stage: overall] methodology, including the underlying concepts, models, assumptions, inter-disciplinary approaches, appropriate consideration of the gender dimension in research and innovation content, and the quality of open science practices, including sharing and management of research outputs and engagement of citizens, civil society and end-users where appropriate.	- Credibility of the pathways to achieve the expected outcomes and impacts specified in the work programme, and the likely scale and significance of the contributions from the project Suitability and quality of the measures to maximise expected outcomes and impacts, as set out in the dissemination and exploitation plan, including communication activities.	- Quality and effectiveness of the work plan, assessment of risks, and appropriateness of the effort assigned to work packages, and the resources overall.  - Capacity and role of each participant, and the extent to which the consortium as a whole brings together the necessary expertise.

Coordination	-	Clarity and	-	Credibility of the	-	Quality and	
and support		pertinence of the		pathways to achieve		effectiveness of the	

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## Horizon Europe - Work Programme 2021-2022 General Annexes

actions (CSA)	project's objectives.  - Quality of the proposed coordination and/or support measures, including soundness of methodology.	the expected outcomes and impacts specified in the work programme, and the likely scale and significance of the contributions from the project.  - Suitability and quality of the measures to maximise expected outcomes and impacts, as set out in the dissemination and exploitation plan, including communication activities.	work plan, assessment of risks, and appropriateness of the effort assigned to work packages, and the resources overall.  Capacity and role of each participant, and the extent to which the consortium as a whole brings together the necessary expertise.
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# LIFE+

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Topic conditions and documents

Conditions

1. Admissibility conditions: described in section 5 of the call document

Proposal page limits and layout: described in Part B of the Application Form available in the Submission System

- 2. Eligible countries: described in section 6 of of the call document
- 3. Other eligibility conditions: described in section 6 of the call document
- 4. Financial and operational capacity and exclusion: described in section 7 of the call document
- 5. Evaluation and award:
- Award criteria, scoring and thresholds: described in section 9 of the call document Submission and evaluation processes: described section 8 of the call document and the Online Manual
- Indicative timeline for evaluation and grant agreement: described in section 4 of the call document
- 6. Legal and financial set-up of the grants: described in section 10 of the call document

**Documents** 

Call documents:

Call document

Standard application form — call-specific application form is available in the Submission System

Detailed budget table

Participant information

LIFE General MGA v1.0

LIFE Work Programme 2021-2024

LIFE Regulation 2021/783

EU Financial Regulation 2018/1046

Info session recordings and presentations

### 9. Award criteria

The award criteria for this call are as follows:

# 1. Relevance (0-20 points)

Relevance of the contribution to one or several of the specific objectives of the LIFE Programme and the targeted sub-programme

# relevance

impact

tent to which the proposal is in line with the description included in the call for proposals, including, where relevant, its specific priorities

Concept and methodology: soundness of the overall intervention logic

 Extent to which the proposal offers co-benefits and promotes synergies with other policy areas relevant for achieving environment and climate policy objectives

# 2. Impact (0-20 points)

 Ambition and credibility of impacts expected during and/or after the project due to the activities, including ensuring that no substantial harm is done to the other specific objectives of the LIFE Programme

Sustainability of the project results after the end of the project

Quality of the measures for the exploitation of project results

Potential for the project results to be replicated in the same or other sectors or places, or to be up-scaled by public or private actors or through mobilising larger investments or financial resources (catalytic potential).

# Value for money

staff

qualita

Award criteria	Minimum pass score	Maximum score	Weighting	
Relevance	10	20	1	
Impact	10	20	1.5	
Quality	10	20	1	
Resources	10	20	1	
Overall weighted (pass) score	55	90	N/A	

Maximum points (single stage): 90 points.

Individual thresholds per criterion (single stage): 10 points.

Overall threshold (single stage): 55 points.

Proposals that pass the individual thresholds AND the overall threshold will be considered for funding — within the limits of the available call budget. Other proposals will be rejected.

# 3. Quality (0-20 points)

- Clarity, relevance and feasibility of the work plan
- Identification and mobilisation of the relevant stakeholders
- Appropriate geographic focus of the activities
- Quality of the plan to monitor and report impacts
- Appropriateness and quality of the measures to communicate and disseminate the project and its results to different target groups

# 4. Resources (0-20 points)

- Composition of the project team in terms of expertise, skills and responsibilities and appropriateness of the management structure
- Appropriateness of the budget and resources and their consistency with the work plan
- Transparency of the budget, i.e. the cost items should be sufficiently described
- Extent to which the project environmental impact is considered and mitigated, including through the use of green procurement. The use of recognised methods for the calculation of the project environmental footprint (e.g. PEF or OEF methods or similar ones such as PEFCRs/ OEFSRs) or environmental management systems (e.g. EMAS) would be an asset

Value for money of the proposal



# OUESIIONS?





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